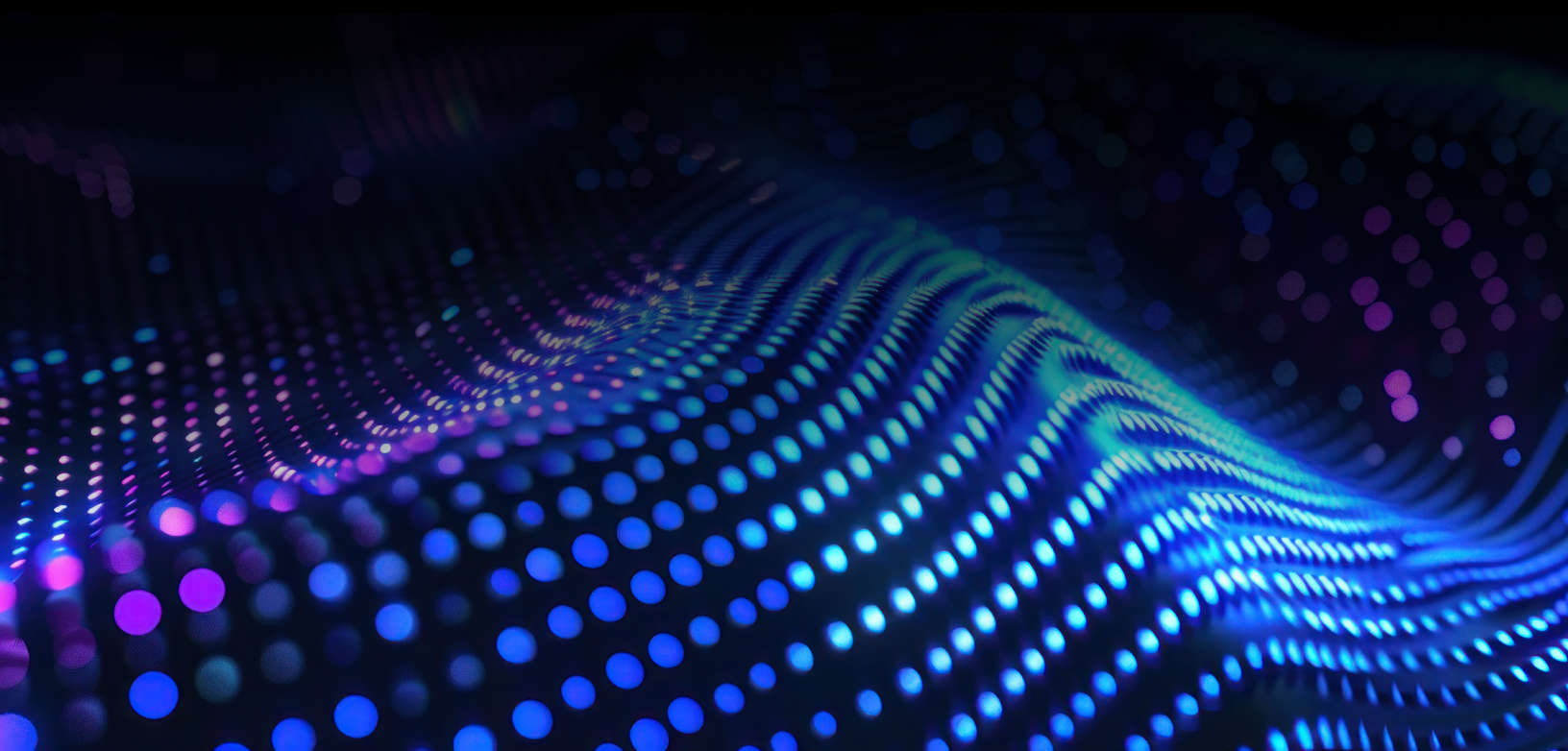




How to Transition to C1 Security Services and Palo Alto Solutions Without Disruption

Ensure a smooth, strategic shift
to AI-powered security



Why Transitioning to Modern Security Doesn't Have to Be Risky

Security transformation often feels like a high-stakes gamble. For many organizations, the idea of replacing legacy tools, shifting to managed services, or integrating new platforms—especially from multiple vendors—comes with real concerns:

- Will it interrupt operations?
- Will it introduce new vulnerabilities?
- Will the learning curve stall progress or require extra headcount?

The good news: transitioning to C1 Security Services and Palo Alto Networks' AI-driven solutions doesn't have to be disruptive—in fact, it can be seamless, strategic, and accelerated.

This guide shows you how C1's Advisory, Professional, and Managed Services, in partnership with Palo Alto Networks, help organizations evolve their security stacks with zero downtime, zero data loss, and full alignment to business goals.

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Top Transition Concerns—and How C1 Solves Them

1. Concern: “We can’t afford any downtime during the transition.”

Business continuity is critical. Even a momentary lapse in protection could expose sensitive systems or violate SLAs.

C1 Solution:

- Transition planning conducted in staged, phased deployments.
- Use of shadow configurations and parallel systems to maintain uptime.
- Ongoing support ensures continuity throughout the migration process

Organizations that implement phased transitions with managed services experience 53% fewer unplanned outages during platform modernization (Forrester, 2023)

2. Concern: “This will be too complex for our team to manage.”

Most security teams are already overloaded, and often understaffed. Adding new tools, policies, and responsibilities can backfire.

C1 Solution:

- Dedicated project manager and transition team assigned to every engagement
- C1 Professional Services handle deployment, configuration, and testing
- Optional Customer Success Manager (CSM) or Technical Account Manager (TAM) available for post-go-live support

- Managed Services offload day-to-day security operations and ongoing tuning.

Example: A financial institution offloaded 60% of its daily security tasks after transitioning to C1 + Palo Alto Networks, allowing their internal team to focus on strategic initiatives.



3. Concern: “We’re not sure our current architecture is compatible.”

Legacy firewalls, disconnected tools, and siloed data lakes can make integration seem impossible.

C1 Solution:

- C1’s Advisory Services begin with a full-stack compatibility and risk assessment
- Palo Alto Networks’ solutions are designed to coexist with legacy tech during migration
- APIs and orchestration tools streamline data handoff and event normalization

Gartner estimates that 65% of enterprises will run hybrid security environments during transformation—C1 ensures these are secure and cohesive from day one.

4. Concern: “We don’t want to lose visibility or control.”

Many IT and security leaders fear handing off too much control or losing insight into what’s happening in their environment.

C1 Solution:

- Shared dashboards, role-based access, and reporting built into all managed deployments
- Flexible, co-managed service models allow teams to retain oversight and control
- Palo Alto platforms provide granular policy control, custom alerting, and transparent data handling

Transparency + control = confidence throughout the transition.

5. Concern: “How do we measure success and ROI?”

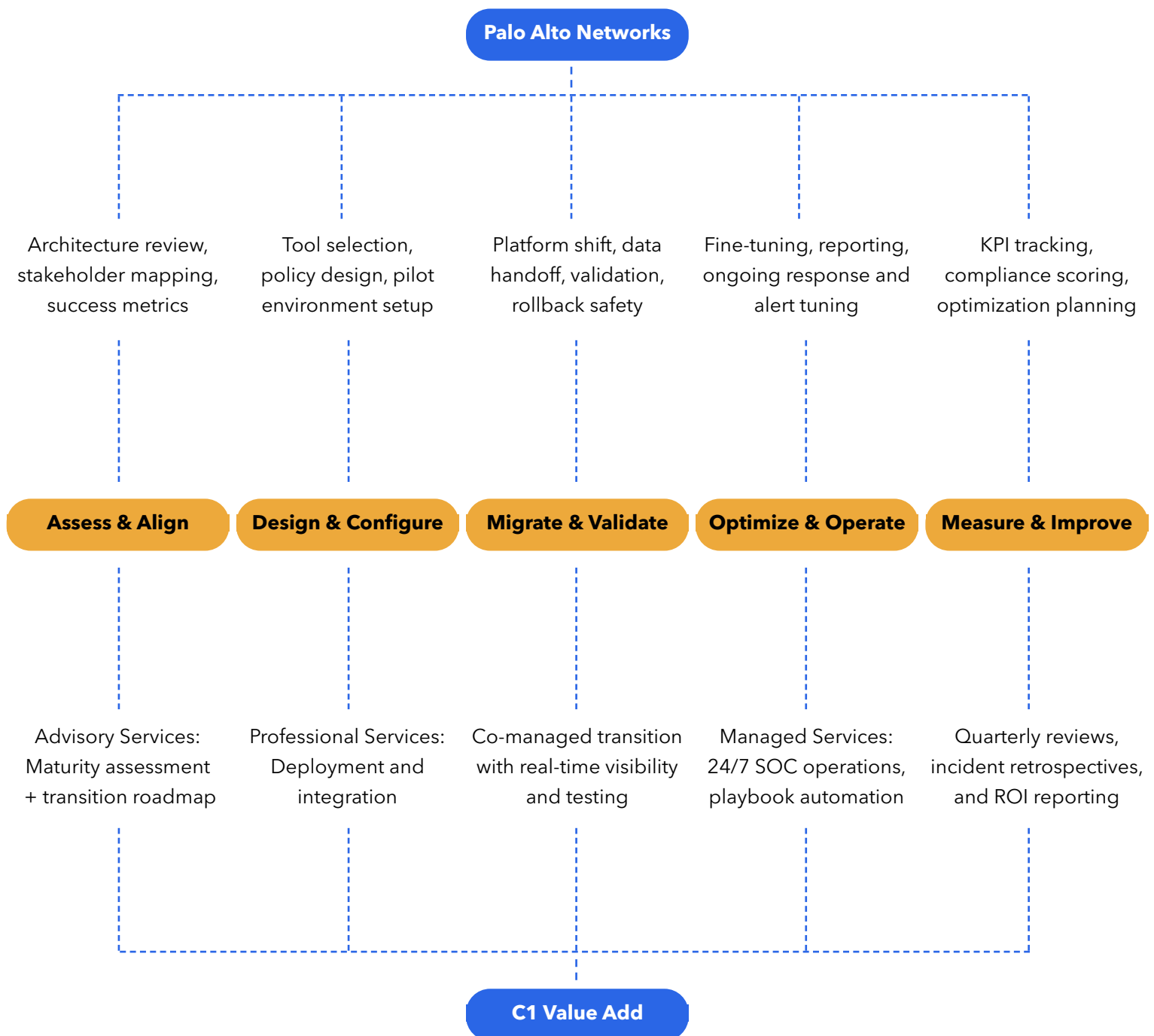
Security improvements can be hard to quantify. Without clear benchmarks, it’s difficult to know if a transition is worth the investment.

C1 Solution:

- Palo Alto solutions focus on network, cloud, and endpoint security, not SOC KPIs like MTTR or alert volume reductions.
- Instead, ROI is measured through improved operational alignment, enhanced coverage, and strategic policy enforcement with Zero Trust readiness.

Organizations that moved to Palo Alto + C1 reported a 38% improvement in compliance readiness and a 2x increase in SOC efficiency (ESG Research, 2023)

What a C1 + Palo Alto Transition Plan Looks Like



The C1 Services That Power Your Seamless Transition

Advisory Services

- Full-stack security and compliance readiness assessments
- Success metrics mapping and executive alignment
- Risk mitigation planning for cutover, coexistence, and integration

Managed Services

- 24/7 managed services from day one of go-live
- Continuous monitoring, threat response, and compliance reporting
- Operational tuning and optimization during and after the transition

Professional Services

- Architecture design for Palo Alto platforms
- Parallel system deployment, rule migration, and validation
- Policy, alert, and automation tuning to your business model



Real-World Outcomes with C1 + Palo Alto Networks

Organizations that transition to Palo Alto Networks solutions with C1 experience:

40% faster

deployment vs. internal teams or unmanaged transitions

Zero unplanned

security downtime during transitions involving managed services

\$1.76M savings

per breach (IBM) when AI and automation are fully implemented

Improved compliance

audit scores and shorter response cycles post-migration

50% reduction

in alert volume through AI-powered triage

The Smartest Move is a Seamless One

Security transformation doesn't have to mean disruption. With the right partner, you can:

- Move from legacy to leading-edge
- Shift from manual to automated
- Go from overwhelmed to optimized

C1 and Palo Alto Networks bring the experience, technology, and services to make your transition smooth, measurable, and secure. We've done it for hundreds of enterprises—and we can do it for you.

Talk to an expert

Let's build a smarter, AI-powered defense—without the growing pains.

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C1 is a global leader in technology solutions known for elevating connected human experiences. With a comprehensive portfolio of services and deep expertise, C1 helps organizations across industries leverage cutting-edge technology to drive growth, enhance efficiency, and unlock new possibilities.

