



CASE STUDY

Transforming Efficiency and Technology at Siemer Milling with C1



Siemer Milling, founded in 1882, is a family and ESOP-owned company committed to providing high-quality wheat products. With a strong local presence, Siemer Milling sources wheat primarily from within 100 miles of its three mills. The company values its employees, many of whom have been with the company for decades, contributing to its deep-rooted expertise and dedication. Siemer Milling continuously modernizes its operations, focusing on both production and technological advancements to maintain its industry leadership.



"The scale and resources C1 offers have enabled us to punch above our weight."

Dedra Wagoner | Senior Systems Analyst, Seimer Milling

The challenge: Navigating complex technological upgrades

Siemer Milling faced challenges in modernizing its IT infrastructure. Alan Waggoner, Information Systems and Security Manager, described the complexity: "We had multiple projects going on simultaneously, from upgrading our virtualized infrastructure backend to centralizing our phone systems." Additionally, Siemer Milling needed to ensure seamless integration and cost efficiency across its three sites while managing a myriad of hardware, software, and security requirements.

Alan Waggoner elaborated, "We leverage Cisco equipment extensively, but with the changing landscape, we needed to reassess and ensure we were making the best choices for our future needs." The challenge was not just about updating technology but also about maintaining operational continuity during the transition.

Moreover, the company required a strategic partner to provide specialized expertise and guidance through this intricate process. Dedra Wagoner, Senior Systems Analyst, emphasized, "We needed a partner who could understand our specific needs and deliver solutions that truly fit." The stakes were high, and the company needed a reliable partner to navigate this complex technological landscape and deliver robust solutions tailored to their specific requirements.

The solution: C1's comprehensive and collaborative approach

C1 stepped in to address Siemer Milling's challenges with a tailored, collaborative approach. Dedra Wagoner, emphasized, "C1 wasn't just about coding; it was about understanding our needs and delivering the right solutions."



C1 provided specialized expertise through dedicated design architects and a consistent project manager, Sketch Ditty, who coordinated multiple projects effectively. Alan Waggoner noted, "Sketch has been instrumental in keeping things moving and ensuring we have the right resources at the right times."

C1's approach ensured seamless integration and provided comprehensive training and documentation upon project completion. Alan Waggoner appreciated the thoroughness: "C1 delivered the finished product with all relevant documentation and training, unlike other companies that just finish and leave."

Furthermore, C1's team worked closely with Siemer Milling to understand their specific requirements and provide customized solutions. Dedra Wagoner highlighted, "The review process of the SOW was meticulous, ensuring we received exactly what we needed." This attention to detail and commitment to partnership ensured that Siemer Milling's projects were executed smoothly and efficiently, addressing their immediate needs while setting the stage for future advancements.

The result: Enhanced efficiency and strategic growth

Since partnering with C1, Siemer Milling has enjoyed significant improvements in efficiency and operational capabilities. The centralization of their phone systems alone has led to substantial cost savings. Alan Waggoner shared, "By centralizing our phone lines, we've reduced costs and increased efficiency across our sites."

The upgraded virtualization backend and modernized networking infrastructure have provided a more robust and secure IT environment, enabling the company to focus on strategic growth initiatives.

Employee productivity has also seen a boost. Dedra Wagoner highlighted, "C1's specialists not only implemented solutions but also helped us do our jobs better and be more productive." The partnership has fostered a true sense of collaboration, with C1's team consistently available to address any issues and provide expert guidance.

One standout aspect of the partnership has been the exceptional support from C1's Pat McHugh. Alan Waggoner remarked, "Pat has been fantastic. It's clear that finding the right solution for our business is more important to him than just making a sale. His dedication has ensured we get exactly what we need." This level of commitment has solidified the relationship between Siemer Milling and C1, making them a trusted advisor and partner.

Overall, the collaboration with C1 has positioned Siemer Milling to continue its legacy of quality and innovation well into the future, driving both operational excellence and strategic growth.

Build the network that puts you two steps ahead

Learn how C1's Infrastructure Discovery Interview can help you develop a strategic approach to align your IT infrastructure initiatives with your organization's goals.

Schedule a consultation: <https://www.onec1.com/contact-us>



C1 designs and delivers technology solutions built for outcomes. We focus on communications, networking, and cybersecurity—pairing leading partner platforms with our advisory, professional, and managed services to make modernization practical, secure, and valuable from day one. Where others talk about transformation, we make it real—faster, simpler, and more resilient. Learn more at [onec1.com](https://www.onec1.com).